



**There are many benefits to conducting a sale before moving. A garage sale can make you money, it can also save you money by reducing your shipping costs to your new home. Before having a garage sale you need to ask yourself the following questions.**

**TIP:** Check with your tax professional before your sale. Your items might be worth more as a charitable donation tax deduction than selling them!

- ◆ Do you have the time to organize a garage sale?
- ◆ Are your items worth selling, is there a market for them?
- ◆ Is your home's location convenient for a garage sale?

Get organized, if you have not used it in the last five years you probably do not need it, sell it! Make a list of all the items you want to sell taking into consideration weight, is it useful in your new city (like a snow blower), and will it really fit in my new home. There is nothing worse than paying to move something that you have to get rid of because it does not fit.

The following items seem to sell quite well and many of them will reduce the weight of your shipment and save you money on your move. Remember that one man's junk is another man's treasure, just because it is unusual does not mean it won't sell, just price it right.

- Appliances large & small
- Audio and Visual Equipment
- Baby furniture and toys
- Books
- Bottles and Jars
- Sports Equipment
- Exercise Equipment
- Rugs

**TIP:** Moving companies will not move live potted plants. Make sure to sell or give away your plants. Remember clay pots weigh a lot, give them away or sell them also.

- Camping Equipment
- All Kitchen Items
- Furniture
- Games, Bikes and Toys
- Lamps, Mirrors and Pictures
- Lawn and Patio Furniture
- Musical Instruments
- Garden Tools

Advertise as an "estate sale" or "moving sale", these two terms tend to bring customers to your sale and a higher caliber customer. Do not be stingy on your signs to advertise your sale, use balloons, flyers, and post notice anywhere that will allow you too. Make sure the items that you are selling are clean, washed, and the price is clearly marked. Start saving plastic store bags to use for your customers to carry off their new belongings. Do not forget money! You will need plenty of change, ones, and fives to make change for your customers. And last, but not least..... BE SAFE! Garage sales can attract dishonest people. Keep your home locked, your money on you, and do not let anyone into your home. Good luck and happy selling!